

The Equipment Breakdown Expertise You Need.

The Flexible Relationship You Never Thought Possible.



SEVEN KEY REASONS TO MAKE TRAVELERS BoilerRE PART OF YOUR GROWTH PLANS

Interested in increasing your revenue potential—without increasing your staffing expenses? Want to maximize the coverage you provide for clients—while minimizing the E&O exposure of agents? If so, you'll want to work with Travelers BoilerRE to add specialized equipment breakdown coverage to your product portfolio. We're experienced in making it painless for carriers who do not have an in-house boiler department to bring this essential coverage to their customers—seamlessly.

1 A CENTURY OF EXPERIENCE

For more than 100 years, Travelers BoilerRE has been honing the specialized skills and the advanced technology necessary to serve the equipment breakdown needs of businesses of all sizes—from small BOP exposures to large, high-challenge risk accounts. By working with BoilerRE, you can immediately benefit from the depth of our knowledge and the breadth of our support.

2 FLEXIBLE REINSURANCE RELATIONSHIPS

While BoilerRE is most interested in developing long-term relationships, we offer a variety of ways to utilize our expertise:

- Treaty
- Semi-Automatic Facultative Treaty
- Facultative Treaty
- Individual Facultative Arrangements

3 YOUR CHOICE OF PLANS

At BoilerRE, we're not rigid in our approach—rather, we're collaborative in our dealings. Here you'll be able to choose from a variety of plans to complement your own business model, including:

- 100% Traditional Reinsurance with Profit Sharing
- Alternative Quota Share
 - Assume 25-50% of Earned Premium
 - Assume Risk
 - Optional Per Risk Occurrence Cap
- Net Reinsurance
- Cost Plus Pricing

4 COMPLETE ARRAY OF INSURANCE PRODUCTS

You can count on BoilerRE as your insurance resource now—and as you grow. We are continually enhancing our product offerings to help you address your customers' evolving needs and your agents' latest opportunities. Our products include:

- Equipment Breakdown Reinsurance, such as:
 - Business Owner Plans (BOP and MOP)
 - Commercial Multi Peril (CMP)
 - Farm Owners
 - Home Owners
 - Monoline
 - Pools
 - Program Business
- With access to specialty products, such as:
 - Identity Theft
 - Property Reinsurance
 - Residual Market (WC)
 - Employee Practices Liability (EPL)

5 EXPERT ENGINEERING SERVICES

To address the complex nature of equipment breakdown coverage, Travelers BoilerRE maintains a nationwide team of board-certified inspectors focused on performing jurisdictional inspections. Leveraging our advanced technology, our team handles every aspect of these required inspections—from identifying inspectable objects and conducting inspections to completing the state-specific forms. In addition to conducting jurisdictional inspections, our experienced Risk Control staff is also available to help you:

- Identify and evaluate equipment exposures
- Evaluate existing maintenance and repair programs—or help you establish new ones
- Suggest appropriate testing procedures

6 RESPONSIVE CLAIM SERVICES

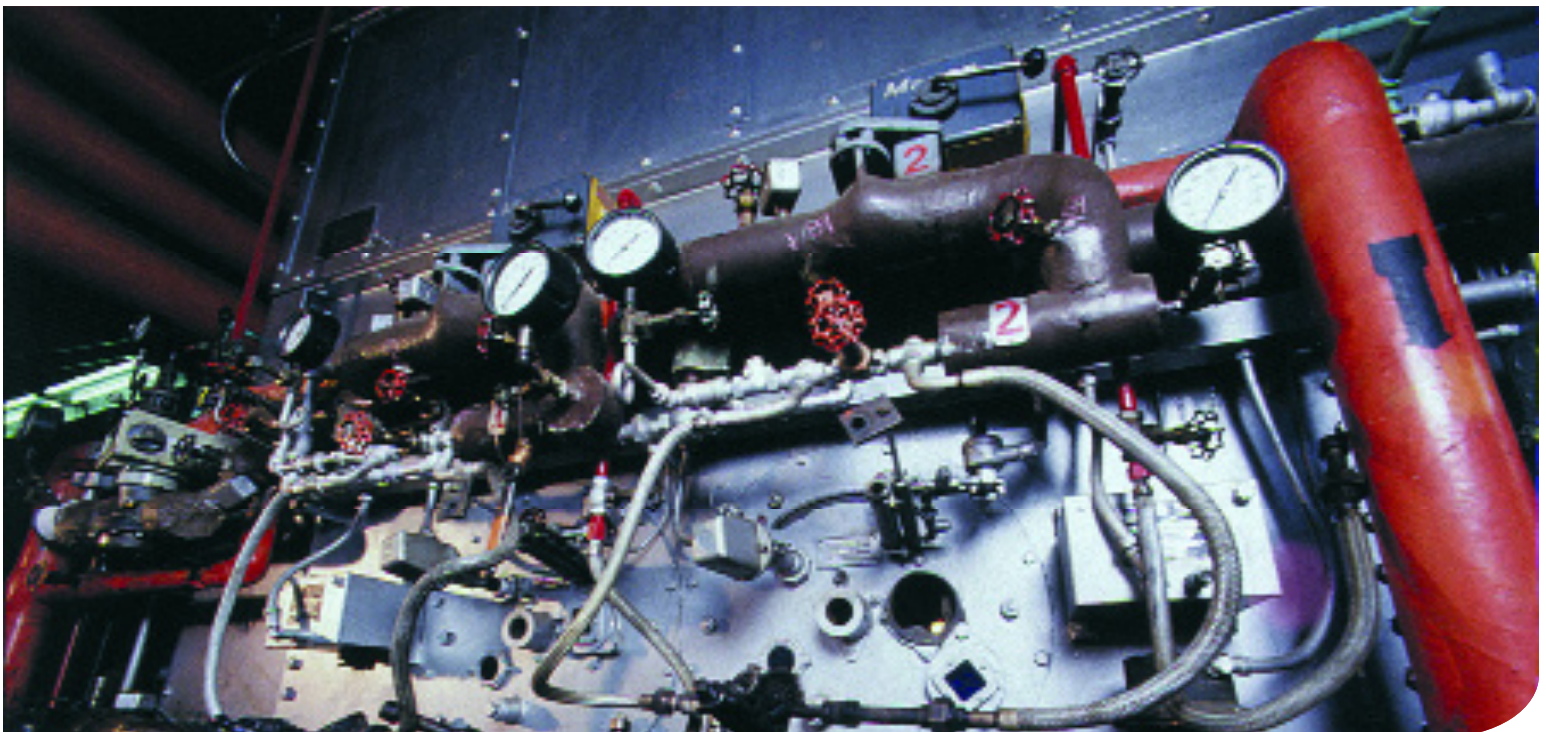
Complementing our sophisticated engineering services are our responsive claim services. As a BoilerRE client, you'll be assigned a dedicated Claim Manager who will work hand-in-hand with your claim management to direct claims activities and help your adjusters handle and settle claims efficiently, using our proprietary claim technology. Working as a trusted resource in the background, we enable your team to maintain their relationship with your insureds. Not only can you rely on the professionalism of our staff, you can count on the responsiveness of our service. Typically, within 24 hours of being notified of a claim, we'll be in contact with your team and the insured so that claims can be settled quickly and business can be resumed promptly

7 SEAMLESS EXTENSION OF YOUR DEPARTMENT

Despite the benefits, some carriers still worry they may not have the time or the talent to support this line of business. With BoilerRE, there is no cause for concern. Our staff will support yours every step of the way.

- **Filing Assistance.** Not only will we help you write the equipment breakdown language for your policies, we'll assist you with the rate filings.
- **Training.** Our team is also available to train agents, underwriters and claims personnel. We're committed to maximizing their comfort with—and success in—selling this critical coverage.
- **Sales Materials.** We'll also serve as your source for customized marketing and sales materials to help you promote your enhanced coverage.
- **Business Tracking.** To help you monitor the success of your equipment breakdown offering, we'll provide you with monthly “stewardship reports.” These reports, rich in meaningful data, will give you the tools you need to grow a profitable book of business in this area.

All of the specialists on the BoilerRE team are committed to one common mission: to make it as easy as possible for you to grow your book of business. We look forward to the opportunity of tailoring a complete program that addresses your specific goals.

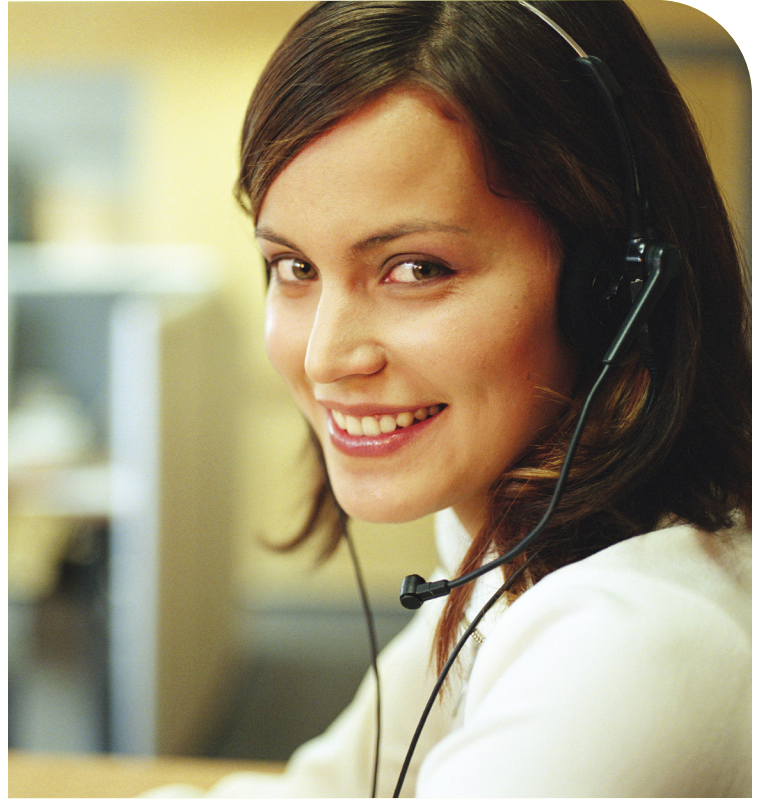


TRAVELERS BoilerRE

At Travelers BoilerRE, we're looking for long-term relationships, not just another "reinsurance deal." By working with us, a trusted provider of boiler and machinery insurance for more than 100 years, you gain access to our underwriting knowledge, specialized expertise and state-of-the-art technology. And thanks to our flexible approach, you'll be able to utilize this expertise while still doing business the way you want to do business.

WHY TRAVELERS BoilerRE

- A century of experience you can access today
- Flexible reinsurance arrangements
- An array of financing plans
- A comprehensive product offering
- Expert engineering services
- Responsive claim services
- A seamless extension of your property department



WE LOOK FORWARD TO HEARING FROM YOU

Call: 877.264.5734 (877.BOILRE4)

Fax: 860.954.7958

Visit: boilerre.com



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